

STAR7

Sector: Industrials

NEUTRAL

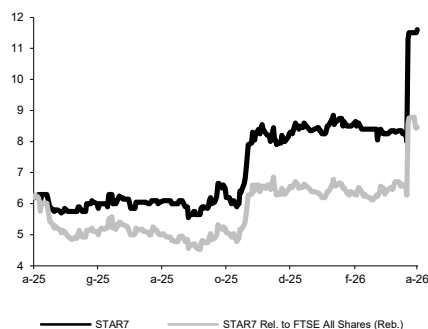
Price: Eu11.60 - Target: Eu11.90

Fair Conditions for Take Private Move

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Stock Rating			
Rating:	from BUY to NEUTRAL		
Target Price (Eu):	from 11.20 to 11.90		
	2026E	2027E	2028E
Chg in Adj EPS	0.0%	0.0%	

STAR7 - 12M Performance



Stock Data			
Reuters code:	STAR7.MI		
Bloomberg code:	STAR7 IM		
Performance	1M	3M	12M
Absolute	40.6%	40.6%	87.1%
Relative	35.7%	37.5%	49.5%
12M (H/L)	11.60/5.55		
3M Average Volume (th):	3.78		

Shareholder Data	
No. of Ord shares (mn):	9
Total no. of shares (mn):	9
Mkt Cap Ord (Eu mn):	104
Total Mkt Cap (Eu mn):	104
Mkt Float - Ord (Eu mn):	26
Mkt Float (in %):	25.0%
Main Shareholder:	
Dante Srl	41.7%

Balance Sheet Data	
Book Value (Eu mn):	38
BVPS (Eu):	4.21
P/BV:	2.8
Net Financial Position (Eu mn):	-18
Enterprise Value (Eu mn):	123

We believe both STAR7's results and the announced take-private transaction confirm the strength and credibility of the equity story. The group has shown its ability to deliver resilient revenues, structural margin expansion and strong cash generation, even in a complex macro environment, while progressively improving the quality and visibility of its revenue base. The increasing contribution from Brazil and higher value-added service lines is reinforcing growth and profitability dynamics. Against this backdrop, the entry of Argos represents a clear endorsement of STAR7's strategic positioning, particularly in the context of AI-driven product information services, where the group combines deep industrial knowledge with scalable technological capabilities. While for minority shareholders the offer crystallises the value created to date, we believe that as a private company STAR7 will benefit from greater strategic and financial flexibility to accelerate its transformation into a knowledge-as-a-service platform, leveraging AI, international expansion, and targeted M&A.

- **Argos to acquire control at €11.90ps; tender offer and delisting to follow.** On 1 April 2026, STAR7's main shareholders signed an agreement to sell a 75% stake to Argos Fund, a European mid-market private equity firm (~€2.3bn AuM), at €11.90/share (cum dividend), implying a ~50% premium vs. the previous 6M VWAP. The deal includes partial reinvestment by existing shareholders and confirmation of Lorenzo Mondo as CEO. Upon closing (subject to Antitrust and Golden Power approvals), Argos will launch a mandatory tender offer on the remaining shares at the same price, with the aim of delisting STAR7.
- **FY25 results: resilient revenues, margin expansion, and strong cash generation.** STAR7 delivered solid FY25 results, with revenues at €116.1mn (-3% YoY), impacted by c.€2.6mn ForEx headwinds, but broadly flat at constant ForEx. Top line resilience is supported by an improving mix, with Engineering and Experience & Product Knowledge reaching 55% of revenues, and by strong international exposure, with Brazil growing +13% YoY to 23% of revenues. Profitability improved, with adj. EBITDA at €19.4mn (+3% YoY) and the margin at 16.7% (+100bp YoY), driven by efficiency gains and a higher-quality revenue base. On the bottom line, adj. net profit reached €8.5mn (+4% YoY). Cash generation remained strong (€6.7mn FCF), supporting a reduction in net debt to 1.1x NFP/EBITDA. Overall, results confirmed strong underlying trends with improving earnings quality, scalable margins, cash generation, and a structurally stronger financial profile.
- **AI-driven evolution and scalable platform underpin next growth phase.** We believe STAR7 is evolving from a service integrator into an AI-enabled, end-to-end product information partner, leveraging its Integrale7 model to drive cross-selling and client stickiness. The roll-out of STAR7AI positions the group to monetise its proprietary industrial knowledge at scale, moving towards a "knowledge-as-a-service" model. In this context, we believe the new ownership will add flexibility to accelerate execution of its strategy, also enabled by a solid platform, low leverage (1.1x NFP/EBITDA), and a clear roadmap (AI scaling, international expansion and targeted M&A).
- **From Buy to NEUTRAL; target revised from €11.2 to €11.9.** We align our TP to the €11.90 offer price and downgrade to NEUTRAL, as the valuation is now anchored to the deal terms. At the offer price, STAR7 would trade at ~5.9x/5.2x EV/EBITDA 2026/27 and ~10.1x/9.0x P/E, reflecting its solid fundamentals and cash generation.

Key Figures & Ratios	2023A	2024A	2025A	2026E	2027E
Sales (Eu mn)	106	121	117	128	137
EBITDA Adi (Eu mn)	16	19	19	21	23
Net Profit Adi (Eu mn)	7	8	9	11	12
EPS New Adi (Eu)	0.644	0.907	0.945	1.176	1.319
FPS Old Adi (F11)	0.644	0.907	1.001	1.175	1.319
DPS (F11)	0.000	0.000	0.000	0.000	0.000
FV/FRITDA Adi	6.8	4.8	4.1	5.8	5.1
EV/EBIT Adi	9.5	6.5	5.4	7.3	6.3
P/E Adi	18.0	12.8	12.3	9.9	8.8
Div. Yield	0.0%	0.0%	0.0%	0.0%	0.0%
Net Debt/EBITDA Adi	2.4	1.5	1.1	0.9	0.6

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STAR7 – Key Figures

Profit & Loss (Eu mn)	2022A	2023A	2024A	2025A	2026E	2027E
Sales	85	106	121	117	128	137
EBITDA	15	15	18	19	21	23
EBIT	8	6	9	9	12	14
Financial Income (charges)	-2	-3	-3	-3	-3	-3
Associates & Others	0	0	0	0	0	0
Pre-tax Profit	5	3	6	6	10	12
Taxes	-2	-1	-2	-3	-4	-4
Tax rate	-36.2%	-34.6%	-38.2%	-46.3%	-36.6%	-36.6%
Minorities & Discontinued Operations	0	0	0	0	0	0
Net Profit	3	2	4	3	6	7
EBITDA Adj	15	16	19	19	21	23
EBIT Adj	12	11	14	15	17	19
Net Profit Adj	7	7	8	9	11	12
Per Share Data (Eu)	2022A	2023A	2024A	2025A	2026E	2027E
Total Shares Outstanding (mn) - Average	9	9	9	9	9	9
Total Shares Outstanding (mn) - Year End	9	9	9	9	9	9
EPS f.d	0.381	0.248	0.414	0.358	0.687	0.828
EPS Adj f.d	0.699	0.644	0.907	0.945	1.176	1.319
BVPS f.d	3.277	3.542	3.656	3.575	4.206	4.978
Dividend per Share ORD	0.000	0.000	0.000	0.000	0.000	0.000
Dividend per Share SAV	0.000	0.000	0.000	0.000	0.000	0.000
Dividend Payout Ratio (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Cash Flow (Eu mn)	2022A	2023A	2024A	2025A	2026E	2027E
Gross Cash Flow	11	10	12	13	15	16
Change in NWC	-9	-6	5	3	-6	-8
Capital Expenditure	-4	-9	-6	-3	-3	-3
Other Cash Items	0	0	0	0	0	0
Free Cash Flow (FCF)	-2	-5	11	13	6	6
Acquisitions, Divestments & Other Items	-1	2	-1	-6	-3	0
Dividends	0	0	0	0	0	0
Equity Financing/Buy-back	0	0	0	-0	-1	-1
Change in Net Financial Position	-3	-3	10	7	3	5
Balance Sheet (Eu mn)	2022A	2023A	2024A	2025A	2026E	2027E
Total Fixed Assets	47	48	45	45	50	50
Net Working Capital	24	29	23	16	21	29
Long term Liabilities	-6	-7	-7	-8	-15	-21
Net Capital Employed	65	70	61	53	56	58
Net Cash (Debt)	-35	-38	-28	-21	-18	-13
Group Equity	29	32	33	32	38	45
Minorities	0	0	0	0	0	0
Net Equity	29	32	33	32	38	45
Enterprise Value (Eu mn)	2022A	2023A	2024A	2025A	2026E	2027E
Average Mkt Cap	80	71	58	58	104	104
Adjustments (Associate & Minorities)	0	0	-5	0	0	0
Net Cash (Debt)	-35	-38	-28	-21	-18	-13
Enterprise Value	115	109	91	79	123	117
Ratios (%)	2022A	2023A	2024A	2025A	2026E	2027E
EBITDA Adj Margin	18.2%	15.2%	15.5%	16.6%	16.5%	16.9%
EBIT Adj Margin	13.7%	10.8%	11.6%	12.6%	13.2%	13.7%
Gearing - Debt/Equity	119.0%	118.5%	84.5%	65.6%	47.9%	28.9%
Interest Cover on EBIT	3.3	2.2	2.8	2.8	4.6	5.6
Net Debt/EBITDA Adj	2.3	2.4	1.5	1.1	0.9	0.6
ROACE*	12.6%	9.5%	14.3%	16.3%	22.8%	25.2%
ROE*	26.9%	22.2%	25.2%	26.1%	30.2%	28.7%
EV/CE	1.9	1.6	1.4	1.4	2.2	2.1
EV/Sales	1.3	1.0	0.7	0.7	1.0	0.9
EV/EBITDA Adj	7.4	6.8	4.8	4.1	5.8	5.1
EV/EBIT Adj	9.8	9.5	6.5	5.4	7.3	6.3
Free Cash Flow Yield	-1.9%	-4.3%	10.3%	12.1%	6.2%	5.4%
Growth Rates (%)	2022A	2023A	2024A	2025A	2026E	2027E
Sales	14.5%	24.3%	14.7%	-3.2%	9.4%	6.4%
EBITDA Adj	20.8%	3.6%	17.3%	3.5%	9.0%	8.6%
EBIT Adj	75.6%	-1.7%	22.6%	5.6%	13.8%	10.9%
Net Profit Adj	91.4%	-7.8%	19.5%	4.2%	24.4%	12.2%
EPS Adj	62.7%	-7.9%	40.8%	4.2%	24.4%	12.2%
DPS						

*Excluding extraordinary items Source: Intermonte SIM estimates

Argos take-private deal at €11.90ps: strong validation of a successful equity story

On 1 April 2026, STAR7 main shareholders announced the signing of an agreement for the sale of a **75% controlling stake to Argos Fund at €11.90 per share (cum dividend)**, implying a **~50% premium vs. 6-month VWAP**.

The transaction involves the transfer of the stakes held by Dante and STAR AG, alongside a **partial reinvestment by existing shareholders**, signalling continued alignment with the long-term industrial strategy.

Following closing, expected subject to customary conditions including **Antitrust and Golden Power approvals**, Argos will launch a **mandatory tender offer on the remaining shares at the same price**, with the explicit aim of **delisting STAR7 from Euronext Growth Milan**. Management continuity is ensured, with **CEO Lorenzo Mondo confirmed**, and the strategic focus remains unchanged, albeit with expected acceleration in **AI integration (STAR7AI) and international buy-and-build initiatives**.

We consider the transaction to provide **very strong validation of STAR7's equity story**, with a take-private price **above our previous €11.2 target price** and well above recent trading levels. At the offer price, the company is valued at **~5.9x/5.2x EV/EBITDA 2026/27 and ~10.1x/9.0x P/E**, levels that we consider consistent with the company's **high-quality revenue profile, ongoing margin expansion and strong cash generation**.

Importantly, we believe the premium offered vs. recent trading levels reflects not only current fundamentals but also the **strategic value of STAR7's position in AI-driven product information services**, which is increasingly attractive. The involvement of Argos, together with the reinvestment by existing shareholders and management, indicates **high conviction in the next growth phase**, likely to be further accelerated in a private setting. For minority shareholders, the offer represents an **attractive exit opportunity**, effectively crystallising the upside embedded in the equity story.

In light of the announced transaction, we align our **target price** to the offer price at **€11.90/share** and move our recommendation to NEUTRAL (from Buy), as the current share price is now anchored to the offer terms.

Implied valuation at €11.9/share	2025A	2026E	2027E
#shares	9.00	9.00	9.00
Implied Mkt cap (Eu mn)	107.1	107.1	107.1
NFP	(21.1)	(18.1)	(13.0)
Implied EV (Eu mn)	128.2	125.2	120.1
Implied multiples	2025A	2026E	2027E
Sales	117.2	128.3	136.5
Adj. EBITDA	19.4	21.2	23.0
Adj. Ebit	14.8	16.9	18.7
Adj. Net Profit	8.5	10.6	11.9
EV/Sales	1.1x	1.0x	0.9x
EV/EBITDA	6.6x	5.9x	5.2x
EV/Ebit	8.6x	7.4x	6.4x
P/E	12.6x	10.1x	9.0x

Source: Intermonte SIM

FY25 Results: Margins Expanding, Strong Cash Generation, Brazil and AI Supporting Next Growth Cycle

STAR7 FY25 results showed **good operating performance, margin expansion and significant cash generation**, with a further reduction in the NFP. We believe this release confirmed the solidity of the STAR7 business model, capable of combining operating discipline, **margin expansion and strong cash generation (€6.7mn, i.e. a FCF Yield of ~6.5%)**, even in the presence of external headwinds such as the exchange rate effect (mainly Brazilian real). Improving profitability and **significant deleveraging** strengthen the group's financial profile, increasing flexibility to support future growth, including potential new acquisitions. The contribution from Brazil is positive, which is an increasingly important strategic lever for the future of the company.

On the strategic front, the group continues to develop towards a more scalable, high-tech model, with the development of **STAR7AI** solutions and a selective M&A pipeline (including the already-announced Almon) in line with the long-term positioning.

Revenues

Group revenues came in at €116.1mn (-3.1% YoY vs. FY24), reflecting a **€2.6mn negative ForEx effect** (mainly Brazilian real for ~€2.1mn and US dollar for ~€0.5mn) and the **disposal of low-margin contracts within the ex CAAR-STI perimeter**, while underlying trends remain resilient with revenues broadly flat at constant exchange rates (c.€118.7mn). The resilience of the top line is particularly notable considering the group's exposure to sectors currently operating in a complex environment and the ongoing portfolio optimisation aimed at improving overall profitability.

STAR7 – FY25 Revenues Breakdown

(Eu mn)	FY24A	FY25A	YoY	FY25E	FY25 A/E
<i>by service line</i>					
Engineering	24.4	25.9	6.0%	25.3	2.5%
<i>% on total revenues</i>	<i>20%</i>	<i>22%</i>		<i>21%</i>	
Experience + Product Knowledge	38.0	38.6	1.5%	38.8	(0.7%)
<i>% on total revenues</i>	<i>32%</i>	<i>33%</i>		<i>32%</i>	
Global Content	41.8	36.5	(12.8%)	40.6	(10.2%)
<i>% on total revenues</i>	<i>35%</i>	<i>31%</i>		<i>34%</i>	
Printing	15.6	15.2	(2.3%)	15.4	(1.2%)
<i>% on total revenues</i>	<i>13%</i>	<i>13%</i>		<i>13%</i>	
<i>by region</i>					
Italy	57.9	54.2	(6.3%)	55.4	(2.0%)
<i>% on total revenues</i>	<i>48%</i>	<i>47%</i>		<i>46%</i>	
US	31.3	28.0	(10.5%)	30.1	(7.1%)
<i>% on total revenues</i>	<i>26%</i>	<i>24%</i>		<i>25%</i>	
Brazil	23.1	26.1	13.0%	26.2	(0.2%)
<i>% on total revenues</i>	<i>19%</i>	<i>23%</i>		<i>22%</i>	
RoW	7.5	7.8	3.1%	8.4	(7.4%)
<i>% on total revenues</i>	<i>6.3%</i>	<i>6.7%</i>		<i>7%</i>	
Net Revenues	119.8	116.1	(3.1%)	120.1	(3.3%)

Source: Intermonte SIM; Company Data

By service line, the revenue mix continues to shift towards higher value-added activities. **Experience & Product Knowledge remained the largest contributor (33% of revenues)**, confirming solid demand for high value-added technical content and training services, while **Engineering increased to 22% of revenues (vs. 20% in FY24)**, supported by strong performance in Brazil and international markets. Global Content declined to 31% of revenues (vs. 35% in FY24), reflecting both contract rationalisation and repositioning towards more strategic and profitable clients, while Printing remained broadly stable at 13%. Overall, the combined weight of **Engineering and Experience & Product Knowledge reached 55% of total revenues (vs. 52% in FY24)**, reinforcing STAR7's positioning as a higher value-added, technology-driven service provider.

From a geographical standpoint, Italy accounted for 47% of revenues (vs. 48% in FY24), while Brazil increased to **23% of group revenues (+13% YoY)**, confirming its role as a key growth driver, also supported by the contribution of CAAR-STI. The US declined to 24% of revenues (vs. 26% in FY24), mainly reflecting ForEx and portfolio rationalisation, while RoW stood at ~7%. Overall, international markets continue to represent more than half of group revenues, highlighting the increasing diversification of the business and the success of STAR7's international expansion strategy.

Overall, FY25 results highlight that the current revenue profile reflects the increasing effectiveness of STAR7's **Integrale7 model**, enabling cross-selling across the entire product lifecycle and supporting a growing share of **full-service contracts (77% of revenues in FY25, up from 64% in 2022)**. This translates into higher visibility on and quality of revenues, with c.70% of turnover linked to multiannual contracts and framework agreements, and a strong level of client retention (c.80% of top-20 customers have relationship that have been in place over 10 years). In our view, these elements underpin the **structural resilience of the top line**, reducing sensitivity to end-market volatility and supporting a more predictable and scalable growth profile over time.

Income Statement

In FY25, reported EBITDA stood at €18.6mn (+3% YoY), with the margin improving to 16.0%, while adjusted EBITDA reached €19.4mn (+3% YoY), corresponding to a **16.7% margin (+100bp YoY)**. In our view, the quality of this margin expansion is particularly solid, as it has been achieved **despite a flat top line at constant ForEx and ongoing portfolio streamlining**, confirming the effectiveness of the group's efficiency initiatives. The improvement reflects (i) **structural cost optimisation and process efficiency**, (ii) the progressive exit from low-margin contracts within the ex CAAR-STI perimeter, and (iii) a more favourable mix, with a higher contribution from Engineering and Experience & Product Knowledge as well as from Brazil. Importantly, part of these efficiency gains still appear scalable, suggesting **further margin upside potential over the medium term**.

Reported EBIT was broadly flat at €9.3mn, while adjusted EBIT increased to €14.8mn (+6% YoY). The difference remains largely driven by **goodwill amortisation (€4.7mn in FY25)**, linked to the M&A strategy pursued in recent years. While this continues to weigh on reported profitability, we note that it is **non-cash in nature** and should be assessed in the context of the group's acquisitive growth strategy and improving operating performance.

On the bottom line, reported net profit came in at €3.2mn (-14% YoY), while adjusted net profit reached €8.5mn (+4% YoY), confirming the underlying earnings progression. The effective tax rate increased YoY, reflecting a combination of factors: (i) the **higher contribution from Brazil**, which is structurally characterised by higher taxation, and (ii) a **normalisation of Local Eyes**, which benefited from a particularly favourable tax profile and had a strong weight on growth as in FY24. As a result, we expect the tax rate to reduce to a more normalised level going forward.

We believe FY25 results confirmed a **structural improvement in profitability and earnings quality**, with margin expansion driven by tangible operational levers rather than top line growth. Combined with the group's increasing exposure to higher value-added activities and scalable service lines, this supports our expectation for **steadily improving profitability and cash generation going forward**.

STAR7 – FY25 Results - Income Statement

(Eu mn)	FY24A	FY25A	YoY	FY25E	FY25 A/E
Net Revenues	119.8	116.1	(3%)	120.1	(3%)
Other Revenues	1.3	1.1	(18%)	1.0	7%
Total Revenues	121.1	117.2	(3%)	121.1	(3%)
Operating Costs	(53.1)	(50.5)	(5%)	(53.5)	(6%)
Personnel Costs	(50.0)	(48.1)	(4%)	(49.1)	(2%)
Total Costs	(103.1)	(98.6)	(4%)	(102.6)	(4%)
EBITDA Reported	18.1	18.6	3%	18.5	1%
<i>EBITDA margin reported</i>	<i>15.1%</i>	<i>16.0%</i>		<i>15.4%</i>	
Adjustments	0.7	0.8	16%	0.9	
EBITDA Adjusted	18.8	19.4	3%	19.4	0%
<i>EBITDA margin adj.</i>	<i>15.7%</i>	<i>16.7%</i>		<i>16.2%</i>	
D&A	(8.7)	(9.3)	6%	(8.9)	4%
EBIT Reported	9.3	9.3	(0%)	9.6	(3%)
Goodwill Amortisation	4.0	4.7	18%	4.4	7%
EBIT Adjusted	14.0	14.8	6%	14.9	(1%)
Net Financial Income	(3.3)	(3.3)	1%	(3.2)	4%
Pre-tax Profit	6.0	6.0	(1%)	6.4	(7%)
Income taxes	(2.3)	(2.8)	20%	(2.4)	17%
Net Profit	3.7	3.2	(14%)	4.0	(20%)
Total Adjustments (net of taxes)	4.4	5.3	19%	5.0	
<i>Razionalisation costs</i>	<i>0.4</i>	<i>0.6</i>	<i>35%</i>	<i>0.6</i>	
<i>Goodwill Amortisation</i>	<i>4.0</i>	<i>4.7</i>	<i>18%</i>	<i>4.4</i>	
Adjusted Net Profit	8.2	8.5	4%	9.0	(6%)

Source: Intermonte SIM; Company Data

Balance Sheet / Net Financial Position

As at YE25, net financial debt decreased to **€21.1mn (vs. €27.8mn at YE24)**, despite the €4.9mn cash-out related to the CAAR/STI acquisition completed in January 2025, confirming **strong underlying cash generation**. Gross debt declined to €45.5mn (vs. €53.3mn at YE24), reflecting disciplined financial management and improved operating cash flow conversion. As a result, the **net debt/adj. EBITDA ratio improved to 1.1x (from 1.5x in FY24)**, marking a significant step forward in the deleveraging path and positioning STAR7 among the least leveraged players in its peer group.

In our view, the quality of deleveraging is particularly strong, as it is **entirely driven by organic cash generation (€6.7mn FCF, ~6.5% yield)** rather than extraordinary items, despite a still evolving business scope and ongoing integration activities. This reinforces the sustainability of the group's financial trajectory and highlights the increasing scalability of the operating model.

From a balance sheet perspective, the financial structure remains sound, with a balanced debt mix (~40% fixed and ~60% floating) and **no major refinancing needs in the short term**, as debt maturities are spread over the next six years.

We believe STAR7 now combines **low leverage, strong cash generation and improving profitability**, providing significant optionality for capital allocation. This includes the capacity to **support selective M&A (e.g. Almon)** and further invest in high value-added initiatives such as AI, without compromising balance sheet strength.

STAR7 – FY25 Results - Balance Sheet

(Eu mn)	FY23A	1H24A	FY24A	1H25A	FY25A	FY25E	FY25 A/E
Non-current assets	47.7	45.4	45.1	48.4	45.3	48.6	(7%)
Net Working Capital	29.3	23.5	22.8	21.1	15.7	25.9	(39%)
Non-current liabilities	(7.4)	(7.7)	(7.2)	(7.4)	(7.6)	(12.0)	(36%)
Net Capital Employed	69.6	61.2	60.7	62.1	53.3	62.5	(15%)
Shareholders Equity	31.9	31.4	32.9	32.7	32.2	36.4	(12%)
Net Financial Position	(37.8)	(29.8)	(27.8)	(29.5)	(21.1)	(26.1)	(19%)
Net Equity & NFP	69.6	61.2	60.7	62.1	53.3	62.5	(15%)
<i>NFP / Adj. EBITDA</i>	<i>2.4x</i>	<i>1.7x</i>	<i>1.5x</i>	<i>1.5x</i>	<i>1.1x</i>	<i>1.3x</i>	
Adj. Net Financial Position*			(32.7)				
<i>Adj. NFP / EBITDA adj.</i>			<i>1.8x</i>				

* Including the cash-out related to the acquisition of EX-CAAR that was finalised in Jan.2025
Source: Intermonte SIM; Company Data

DETAILS ON STOCKS RECOMMENDATION			
Stock NAME	STAR7		
Current Recomm:	NEUTRAL	Previous Recomm:	BUY
Current Target (Eu):	11.90	Previous Target (Eu):	11.20
Current Price (Eu):	11.60	Previous Price (Eu):	6.15
Date of report:	13/04/2026	Date of last report:	01/10/2025

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The main methods used to evaluate financial instruments and set a target price for 12 months after the investment recommendation are as follows:

- Discounted cash flow (DCF) model or similar methods such as a dividend discount model (DDM)
- Comparison with market peers, using the most appropriate methods for the individual company analysed: among the main ratios used for industrial sectors are price/ earnings (P/E), EV/EBITDA, EV/EBIT, price /sales
- Return on capital and multiples of adjusted net book value are the main methods used for banking sector stocks, while for insurance sector stocks return on allocated capital and multiples on net book value and embedded portfolio value are used
- For the utilities sector comparisons are made between expected returns and the return on the regulatory asset base (RAB)

Some of the parameters used in evaluations, such as the risk-free rate and risk premium, are the same for all companies covered, and are updated to reflect market conditions. Currently a risk-free rate of 4.0% and a risk premium between 5.5% - 6.0% are being used.

Frequency of research: quarterly.

Reports on all companies listed on the FTSEMIB40 Index, most of those on the MIDEX Index and the main small caps (regular coverage) are published at least once per quarter to comment on results and important newsflow.

A draft copy of each report may be sent to the subject company for its information (without target price and/or recommendations), but unless expressly stated in the text of the report, no changes are made before it is published.

Explanation of our ratings system:

BUY: stock expected to outperform the market by over 25% over a 12 month period;

OUTPERFORM: stock expected to outperform the market by between 10% and 25% over a 12 month period;

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period;

UNDERPERFORM: stock expected to underperform the market by between -10% and -25% over a 12 month period;

SELL: stock expected to underperform the market by over 25% over a 12 month period.

Prices: The prices reported in the research refer to the price at the close of the previous day of trading

CURRENT INVESTMENT RESEARCH RATING DISTRIBUTIONS

Intermonte SIM is authorised by CONSOB to provide investment services and is listed at n° 246 in the register of brokerage firms.

As at 13 April 2026 Intermonte's Research Department covered 134 companies. Intermonte's distribution of stock ratings is as follows:

BUY:	32.84%
OUTPERFORM:	37.31%
NEUTRAL:	29.85%
UNDERPERFORM:	00.00%
SELL:	00.00%

The distribution of stock ratings for companies which have received corporate finance services from Intermonte in the last 12 months (80 in total) is as follows:

BUY:	53.75%
OUTPERFORM:	28.75%
NEUTRAL:	16.25%
UNDERPERFORM:	01.25%
SELL:	00.00%

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